

*San Diego*

Vol. 1 No. 6 December 2013

# Mobilehome Magazine

**¡IMPORTANTE  
INFORMACIÓN EN  
ESPAÑOL EN LA  
PÁGINA 14-15**



# Do you know a senior with health problems who is struggling to live at home?



St. Paul's PACE is a health plan for seniors age 55 and older who prefer not to move into nursing homes but whose health problems make it difficult for them to stay at a home without help. We provide all inclusive medical and social care so our seniors can live safely at home.

## Medical Services include (but not limited to):

- Primary Care Physician and specialists:
- Dentistry, optometry, audiology, podiatry, and psychiatry
- Speech, occupational and physical therapy
- Prescription medications
- Durable Medical Equipment such as walkers and wheelchairs

## Non-Medical Services include (but are not limited to):

- Transportation to and from the PACE Center and specialist appointments
- Home Care assistance with personal care and light housekeeping
- Recreational therapy programs like art, drama, music, exercise and field trips
- Hot Meals and nutritional counseling
- Counseling, family support and benefits assistance



If you are eligible for Medi-Cal or a combination of Medi-Cal and Medicare, all St. Paul's PACE services are covered at **no cost**.

Take a tour of our beautiful new PACE site at 630 L. Street, Chula Vista  
(next to Social Security). Call today:

**(619) 271-7100**

Monday to Friday 8am – 4:30 pm. Hearing impaired: 1-800-735-2922

111 Elm Street, San Diego CA 92101

630 L Street, Chula Vista, CA 91911

[www.StPaulsPACE.org](http://www.StPaulsPACE.org)

Medi-Cal beneficiaries who have a share of cost remain responsible for their individual share of cost. Participants without Medi-Cal pay a monthly premium to cover long term care and a premium for Medicare Part D drugs. Participants must receive all services (other than emergency services) from St. Paul's PACE. Using services outside the network may result in out-of-pocket costs. To be eligible for PACE, seniors must meet the level of care requirement as determined by the California Department of Health Care Services and live in our service area. H5629\_1120 CMS APPROVED: 1/17/2012

# T A B L E O F C O N T E N T S

From The Staff of Mobilehome Magazine.....	<b>Page 4</b>
Time to Get Proactive .....	<b>Page 5</b>
Beyond Fear and Loathing: Unmitigated Greed - Part Two - English ....	<b>Page 6-7</b>
Letter to the Editor.....	<b>Page 7</b>
Help Make Your Magazine a Success.....	<b>Page 8-9</b>
Select Committee on Manufactured Homes & Communities.....	<b>Page 9</b>
Tips and Suggestions.....	<b>Page 10</b>
This and That.....	<b>Page 11</b>
News From Around the State.....	<b>Page 12-13</b>
Beyond Fear and Loathing: Unmitigated Greed - Part Two -Spanish .	<b>Page 14-15</b>
There Are Some Good & Fair Managers.....	<b>Page 15</b>
A Potluck & A Tribute (to Marine Sargent Jesse Roberts) .....	<b>Page 16</b>
Free Advertising - Send in Your Business Cards .....	<b>Page 17</b>
Order Form for Handbook & Donations.....	<b>Page 19</b>

## From the Staff of Mobilehome Magazine



We at Mobilehome Magazine are an “open” book. We are transparent and like to share what’s happening behind the scenes with you. Quite a lot is happening this month:

This month we welcome San Jose homeowners to our MHMag community. We couldn’t have done a MHMag-San Jose without the help of Winchester residents Mary, Phyllis and Kent. Thank you all.

Beginning January 2014, we plan a name change, perhaps to Mobilehome Life (make a suggestion and if we use it we will send you \$25 cash) as we will make the magazine more multi-dimensional and introducing different departments where you can contribute content. If you have a favorite business, tips on where to get prescription drugs, or if you are fixing up your home, improving finances, etc., please send the info our way and we will share it with our 84,000 readers (30,000 magazines x 2.8 readers per household).

We love the internet. It isn’t the future anymore, it is here today. We are considering a partnership with a computer maker to make low cost computers available to our readers. Why? Because we plan to limit the number of pages for some magazines to 16 until we get additional advertisers and/or donations. Size limits us, so those wanting more detailed content can simply visit our website [www.mobilehomemagazine.org](http://www.mobilehomemagazine.org) to see a monthly “Expanded Magazine” that contains complete articles from all magazines and even articles that didn’t get into the printed magazine. A BONUS for those with the internet! Check it out beginning December 1st and let us know what you think.

We are excited to announce a Download Page which is now available on our website. You can print and/or download every magazine we have published. You can select just a page or two or a whole magazine. Anyone having internet can use it! Perhaps in the near future we will provide an index of important articles so it’s easier to navigate through all the magazines to find what you want.

Are you ready to start brainstorming solutions? What issues would you like to work on? We can do this together. Email Frank at [frank@mobilehomemagazine.org](mailto:frank@mobilehomemagazine.org) to participate. He will give you the details. Two requirements: have a computer and the internet and a passion for finding solutions to the many issues we face today.

Our October Survey “Rate Your Park” is still open. We congratulate the Linda Vista group for sending us over 20 surveys. Please send us your Survey if you want to see your park in the summary early next year.

Finally, it is the season to be thankful. We at Mobilehome Magazine are grateful for the hundreds of volunteers and contributors who have made the magazine possible. We have high hopes for the magazine in the future which ultimately means more and more homeowners will be informed and feel part of our community. **Happy Holidays!**

## The Mobilehome Magazine Staff

## Mobilehome Magazine

Serving the Mobile/Manufactured  
Home Community in California

P.O. Box 3774  
Chatsworth, CA 91313  
(818) 886-6479

Email Address  
[frank@mobilehomemagazine.org](mailto:frank@mobilehomemagazine.org)

Website  
[www.mobilehomemagazine.org](http://www.mobilehomemagazine.org)

*MHMag is not responsible  
for content contained  
in advertising*

**PUBLISHER & EDITOR**  
Frank A. Wodley

**ADVERTISING SALES**  
Rose Rosales  
Nancy Vasquez

**DESIGN**  
Greg Frazier

**CONTRIBUTORS**  
Donna Matthews

**SPANISH TRANSLATOR**  
Nancy Vasquez

**PROOFREADER**  
Nancy Vasquez

# TIME TO GET PROACTIVE By Lloyd Rochambeau

Mobile home owners are essentially a group of people trying live out their lives in affordable housing that provides for a degree of privacy and freedom. A mobile home can be a factory built home built in the mid-sixties, or a new manufactured home built just this year.

A private “apartment” with as little as 700 square feet, or a triple-wide over 2500 square feet, the value or cost ranging from \$10,000 to as much as \$400,000. Situated on a small plot of ground called a space, which can be owned or leased. An interesting note is that the space between homes can be 15 feet to 30 feet or more. That is interesting because many new luxury stick built homes costing \$800,000 and up may have only about 10 or 12 feet between houses.

Mobile or manufactured homes on owned land do not suffer the same problems as those on rented spaces. The rental parks are usually owned by private parties or investors who manage and rent the spaces in an effort to maximize their income and profits. There are different types of owners. Some are content to make a reasonable profit and to provide a pleasant living environment, while others could be called greedy landlords who care little about the homeowners renting their space, so long as they can rake in as much profit as possible.

A good example is Lakeshore Gardens in Carlsbad, once owned by Charles Bronson, the actor. Charlie was a good landlord, maintained a nice park where rents were in the \$700 range. After Charlie passed away, I believe his family took over. While they continued to make the park a nice place to live, they have over the past few years, increased the rents to a range of about \$1200 per month. This is not an oceanfront park, although it is close by, but sandwiched between a strip mall and railroad tracks does not make it a five star park.

But I digress. I was just trying to give a little background for some of my ideas or suggestions that cause me to advocate for a more proactive, rather than a reactive approach for mobile home owners. When a park owner is guilty of trying to gouge the homeowners or does not properly maintain the park and the environment is allowed to deteriorate, the homeowners are left to react in whatever ways are open to them. Complaining to the park manager or the park owner often results in them being ignored. Please keep in mind that complaints against your neighbor’s barking dogs or excessive noise are not complaints that among the types of complaints which are involved here.

The kind of violations I am referring to are those wherein the Park Manager or the Park Owner are violating our rights and protections provide for by laws.

HCD needs to be notified and if you go on-line to the [HCD.ca.gov](http://HCD.ca.gov) there is a Mobilehome Park Complaint form which can be completed. Whether the Ombudsman responds (who cannot enforce the laws), it may also require the City wherein the park is located to take action.

Often, homeowners are told it is a civil matter and that you need to get a lawyer to help you. I do not agree that a lawyer is required. I would provide a copy of the complaint to the City, and another to GSMOL and of course to the HOA of the park and any regional mobilehome owner association. Complaints need to be specific and provide reference to the MRL and/or Title 25 or any other law being violated. While no guarantee of action supporting your claim can be made, you will at least have

called it to their attention. I almost forgot, you also need to provide a copy for the Park Manager and the Park Owner. Many homeowners do not have funds for an attorney and should not be expected to seek legal help to enforce the laws being violated. If drunks are defecating and urinating on the lawn and sidewalk in front of the Mayor’s house, does he need to get a lawyer to get



it stopped?

First off, I contend that every park should have a homeowners association. If there is a city wide group such as we have in San Marcos, that can be more effective than trying to go it alone. In fact, we have discovered that the City’s Rent Control ordinance requires each park to have a Homeowner’s Association to be covered by rent control. There is also Mobilehome Magazine. It is an excellent way of informing homeowners and helping to unite them through the monthly magazines provided free to homeowners. Letters to the magazine complaining about Park Managers harassing and bullying homeowners could be way to call attention to some of their practices. Participation, involvement and unity are important and needed to counteract apathy. We also need to overcome fear of retaliation, which is as big a problem as apathy.

Another strong advocate is GSMOL. the Golden State Manufactured Home Owners League. Membership by as many homeowners in your park as possible, should be the goal of the HOA, plus a city-wide group, and GSMOL.

Continued on page 17.



## Beyond Fear and Loathing: Unmitigated Greed Challenged by Legal Action--Part Two

Last month the plight of being subjected to exorbitant rents and an unaffordable rent increase structure at Linda Vista Village MHP (LVVMHP) in San Diego was featured in this magazine “A Tale of Unmitigated Greed, Fear and Loathing in Paradise--Part One.”

Part One described the steps taken by the LVV San Diego Homeowners Association (LVVSDHOA) to establish meaningful dialogue with our landlord to change this extremely detrimental situation. Despite our best efforts to negotiate an amicable solution, we have been rebuffed at every step by a company who has chosen instead to engage in unscrupulous business practices—raking in obscene profits above all else. This despite the fact that LVV was established as an affordable housing community for low-income persons and families.

With our backs against the wall the residents had little choice but to take legal action. It was either that or face certain economic eviction, sooner or later. Part Two of our story now continues with a summary of the legal action taken by the LVVSDHOA on behalf of the residents of LVV. It is provided by our attorney, Peter Zamoyski, Esq. of Tatro & Zamoyski, LLP, a law firm with extensive experience in mobilehome park litigation. The LVVSDHOA retained Mr. Zamoyski and his firm in November of 2012.

(From Mr. Zamoyski): Our law firm learned in late 2012 that ever since 1980, the park owners and operators of the Linda Vista Village mobilehome park were collecting rents from homeowners and residents pursuant to a Master Lease that is void because it violates the San Diego City Charter. The City Charter is akin to the City’s constitution. Our law firm filed a class action lawsuit against both the park’s landlord and the landowner—the City of San Diego—seeking a judicial determination that the Master Lease is void. Why did we seek to get that Master Lease torn up and set aside? Because of the damage it is causing to homeowners—mandatory *minimum* 5% annual rent increases regardless of

actual inflation. For example, last year rent went up 5% automatically even though inflation rose less than 1%!

So, every year, under the constitutionally invalid Master Lease, the park owner has raised space rent on the homeowners—many of whom are senior citizens on fixed incomes. And year after year, those 5% increases have been compounding and ballooning out of control. Today, space rent is now so far above all applicable cost of living indexes for inflation that many homeowners have already been constructively evicted from the Park. Our expert economist estimated that in the last 5 years alone, the mandatory 5% rent increase has cost each homeowner more than \$19,500 in extra rent!

Earlier in 2013, a judge of the San Diego Superior Court agreed with our legal position and granted our request for a Temporary Restraining Order, which prevented the annual rent increase from going into effect. But the defendants convinced a different judge to do the exact opposite by the end of July. Obviously, we feel very, very strongly that a grave injustice has occurred. So as of September, with the LVVSDHOA standing tall with us, we’ve gone ahead and continued the good fight up to the Court of Appeal. We plan to have a new website up and running devoted to this case—and mobilehome park cases generally—by mid-December. The site, [www.californiamobilehomeattorneys.com](http://www.californiamobilehomeattorneys.com), will have case updates, key documents, legal briefs, and other information so everyone can know their legal rights and follow along as this case moves through the Court of Appeal. We couldn’t be more proud and honored to represent the good people of the Linda Vista Village mobilehome park and fight the good fight for them!

In the aftermath of the Superior Court judge’s ruling in July, life continued for the residents of LVVMHP pretty much as it had for the last two years. On-site management was only available 20 hours a week to residents, and closed the park office several times over the remainder of the summer and into fall, leaving the park

# Letter To The Editor

Dear Mobilehome Magazine: I would like to put a article in your magazine. I am writing this article to let residents know we need this Magazine.

I want to **specifically** say that GSMOL and the Mobile Magazine need to join together to get important information out to all mobile / manufactured homeowners. They should join forces because it gives us more information wealth of knowledge and would make it easier for residents to understand what their rights are and what could happen in our own parks, and to be prepared for greedy owners of the parks. With San Diego not having rent control (we will never have it), our space rents will be out of sight within the next couple of years. If your park is on commercial property (meaning you don't own the property) just your home, we could be in a world of hurt if the owners decided to sell. We need to join forces and be able to stand up to greedy owners. I am asked constantly: "Frankie, do you think Mr. Rottenbacher will ever sell our property?" MY answer is always: "***we are on a very piece of prime commercial land and who knows what your owners are thinking so we must get and be prepared.***" We need more people to join in and be ready to fight these problems. Anybody who has any questions please feel free to call me. I am all over Southern California doing mediation for residents who are having problems with management/owners.

I also will continue to deliver the Mobilehome Magazine

door to door each month. If for some reason I might have missed your house please feel free to call me. Or if you would like to help deliver them or deliver in another park let me know. We need all the help we can get and I thank you. Frankie Bruce

## BIO OF FRANKIE BRUCE

When I came to San Diego in 1998 I did not know anything about "trailer living" ha ha. Coming from a background of many sorts, the last full time job was drug/alcohol addiction counselor, TASC officer to at risk youth with the Denver Colorado Juvenile Court, Family Counselor.

Owned my first restaurant, one of four, at 19 years old, 24 hour one in Detroit, Michigan. Last one was Fran's Cafe in Escondido on Grand Ave in 1975-1978. And on the Escondido Business Board for the downtown business association. Anyway, here I am on the flip side of the coin fighting for the elderly and trying to use some of my skills to get the owners/manager of MHP's to follow the laws and quit mistreating the elderly and trying to take their money by upping their rent all the time. Anyway I enjoy what I do and I love battling for the older folks. I have been with GSMOL for 16 years, President for 2 parks. Region 7 Manager. My model in life is you never give up or in to those who try to take advantage. I wish you all a very happy holiday season.

unattended, with no way to contact them other than to leave a message on the office answering machine.

In August, a safety project that LVVSDHOA designed--and that management agreed to undertake--involving the placement of stop signs, speed limit signs, and limit lines within the park was started and then abruptly stopped, for no apparent reason. When questioned about the stoppage, on-site management explained that there was no money left in the annual budget to complete the work. When asked why there was no money left in a budget that began July 1<sup>st</sup> --only a mere month before--the manager replied that money had been taken from the site budget to pay for the "lawsuit." Upon hearing this, Jayne Henn, the President of the LVVSDHOA, contacted Inspire Communities' Regional Manager for clarification. Not surprisingly, work on the safety project resumed shortly thereafter (but has yet to be completed as of this publication date). The foregoing is only one example of inconsistencies and resulting consternation that have become apparent with on-site management interactions.

In regards to the lawsuit, the LVVSDHOA is optimistic about the prospects of prevailing in the 4<sup>th</sup> District Court of Appeals to right this egregious wrong, no matter how long it takes. It has become a test of our determination and resolve and will take everything we have for a successful outcome. As soon as we have more to tell about our legal action, the next installment of our tale will be forthcoming, and we hope in the coming months to relay

news of abundant "sunshine" being restored to LVV in the form of justice finally prevailing. If successful, we will reap the rewards of realizing our dream--once again residing in an affordable community and enjoy a return to life in paradise.

In the meantime, if any readers find themselves facing a similar plight don't give up to moneyed interests. The LVVSDHOA has found that it pays dividends to organize, maintain a strong HOA, research the issues, form subcommittees, engage residents, obtain expert legal advice from lawyers with successful MHP litigation, fundraise, contact elected public officials, network with other MHP HOAs and keep hope alive. It takes time but the effort can be well worth it. And don't despair--injustices can be overcome with dedication and perseverance.

<END>

Article by Skip Shaputnic, email address: [skipthearch@sbcglobal.net](mailto:skipthearch@sbcglobal.net)

Legal Action recap by Peter Zamoyski, Esq. of Tatro & Zamoyski, LLP, email address: [info@TatroZamoyski.com](mailto:info@TatroZamoyski.com)



## Help Make Your Magazine a Success

### THE PEOPLES MAGAZINE

We have often referred to MHMag as the “Peoples Magazine.” Why? Because it truly is YOUR, the park home owner’s magazine! It is at your immediate disposal like no other, to be used to improve your life and protect your investment. Sure, as we are getting off the ground and right now, MHMag is providing much of the content, but we anticipate and know and believe, and insist that more and more of you will contribute as you become aware of its unbelievable potential to change and improve your lives! Think about it: A community advocate can now reach and gain the support of thousands throughout California with important information. Never ever has this been available before in the mobile home communities of this state!!

Soon MHMag will become more multi-dimensional, i.e. provide content that is just for fun and entertaining. For example, a homeowner might organize bus trips, cruises, sporting events and casino outings! HOA’s could put together all kinds of “discount packages” that could benefit their residents with savings and their treasury... They could invite homeowners from nearby parks to come along and get to meet and make new friends! (Want to improve your social activities and lives?)

A community advocate can now reach thousands with important information. Never has this been available for the mobilehome community.

### HUGE GROWTH SINCE JULY 2013

Mobilehome Magazine has enjoyed a huge expansion from 5,000 copies every other month, to 5,000 a month, and now to 30,000 beginning January 2014. Not surprising, because the goal of Mobilehome Magazine is to provide information, a way to organize, and network to as many mobile/manufactured home residents across California as possible. And we continue to expand and improve.

Today our network of contacts is over 100 and growing. Our staff has grown as well. Now we have three part time employees

doing distribution and another for advertising sales. And don’t forget about all those contributing content: Donna Matthews, Lloyd Rochambeau, Donald DeVore, Chuck Zenisek, the Linda Vista HOA group, Bill Schlegel, Penny Vaughn, Kent Greathouse, Phyllis Trip, Suzanne Angeo and many others. MHMag gives every homeowner a voice. We are a team, everyone working together, everyone supporting the team.

### ADVERTISING IS CRITICAL

The engine behind the magazine is advertising. Without advertising there simply wouldn’t be a magazine. There are many expenses besides printing costs including expenses for distribution (trucking pallets of magazines to the right location), help to get the magazines to our contacts, help for ad sales, help maintaining and upgrading our website, graphic design, and items such as stock photos, phone service, office supplies, etc.

### WHY DOES A BUSINESS ADVERTISE?

Why does a business advertise? Of course we all know the answer: to get customers and to make money. Our advertisers provide insurance (home and auto), pest control, help selling your home, new homes if you want to upgrade, elder care, plumbing services, satellite television service, and much more.

Why do they advertise in MHMag? Because they know you need their services. Do they advertise in other magazines? Yes, of course. As a result, you might see their ad in more than one magazine.

So here’s the rub. Businesses often judge the effectiveness of their advertising by using special 800 numbers (that track caller information such as the callers phone number), or their staff keeps track of the source of calls. Our advertisers are no different. Some have used these methods to access the effectiveness of their advertising in MHMag. In some cases, the results have not been good.

So what is the result? We hate to admit it, but we have lost some good advertisers simply (Continued on next page)

## SELECT COMMITTEE ON MANUFACTURED HOMES & COMMUNITIES

Stephanie Reid, Principle Consultant for the Select Committee on Manufactured Homes and Communities, is a terrific resource for questions on the civil code - Mobilehome Residency Law (MRL). She can be contacted at 1020 N Street, Room 502, Sacramento, CA. 95814. Her phone number is 916-651-1517. She responded to our recent questions:

### **Q: Does state law regulate rent increases in mobile-home parks?**

A: No, state law does not regulate the amount of a rent increase in a mobilehome park. However, the MRL requires a park to give residents a 90-day advance written notice of a rent increase (Civil Code §798.39). If residents are on a long-term lease, the lease would govern the percentage and frequency of rent increases, with increases not less than every 90 days as required by law. If residents sign a long-term lease of more than one year in length, state law provides that the lease is exempt from any local rent control ordinance now in existence or enacted in the future. (Civil Code §798.17(a) (1)) (Approximately 102 local jurisdictions have some form of rent control for mobilehome parks.)

State law does not regulate the amount of a rent increase.

A 90-day advance written notice of rent increase is required.

If resident is on a long-term lease, check the language in lease for frequency (not less than every 90 days) and percentage of increases.

### **Q. Can a park owner raise rents every 90 days?**

A. Yes, a park owner can raise the rent every 90 days – with the proper 90-day notice.

### **Q. Is there any legal recourse on the size of the increase?**

No, there is no legal recourse over the size of the increase, only if it was raised without the proper notice of 90-days.

Basically, there is no state law that regulates the size of rent increases for mobilehome parks. Rent control ordinances must be enacted at the local level by an ordinance enacted by the City Council or Board of Supervisors, or by the People (ballot measure)

There is a guideline of not more than the annual CPI (usually 3.5%), but it is not the law. In some local jurisdictions, mobilehome owners have organized and put a ballot measure on the local ballot that would create a mobilehome park rent control ordinance for their city or county. One would have to procure the services of an attorney who would write such a ballot measure, then the mobilehome owners team would follow the rules of the local elections office, such as gathering enough signatures for the measure to qualify for the ballot.

### **Q. Do you often get questions from homeowners? Do you mind getting them? Can I refer homeowners questions to you?**

A. I answer questions all the time. Send 'em this way.

because their ad in MHMag isn't working for them nearly as well their ad as other magazines. Of course a business advertises where they get the most bang for the buck.

### **YOU CAN GUARANTEE SUCCESS**

Yes, you can guarantee the success of your magazine. It is actually simple and takes only a few minutes a month.

1. Read MHMag. MHMag provides you information that can improve your lifestyle and protect your rights and investment.

2. Take notice of our advertisers. Perhaps you've seen their ad before in another magazine or on a flyer.

3. If you need their services, please call them. And here's the key! **Tell them you saw their ad in MHMag - the full color magazine.**

4. We often ask you "Call or email us" because we love hearing from you. You are family and a family that communicates stays together! When you contact us, even just to say hello, you are on our radar.

The same applies to our advertisers. Take 5 minutes a month, sit down in your easy chair, pick up the phone and **dial one of**

**our advertisers and say hello.** Tell them you appreciate their support of the magazine and when you need their service, you will call again. They would love that!

5. Of course we recommend you purchase a FAQ Handbook. It is a terrific resource for 58 commonly asked questions by homeowners.

6. Finally, 25,000 magazines a month is a huge undertaking. We still appreciate your contributions and want to thank those who have donated. In fact if everyone contributed just a little, success would be guaranteed.

### **FINALLY**

Many mobilehome owners do not have it easy. We are forced to fend for ourselves, to protect our investment and lifestyle. Never has there been such an opportunity as YOUR MAGAZINE to inform, unite and network. We are family. Let's all work for the success of this opportunity. Contribute a few minutes a month, the results will be astonishing.

# Tips and Suggestions



Do you have a question? Although we are not attorneys, we feel the advice we are about to offer is good advice.

## RULES AND REGULATIONS

Parks are always giving residents new Rules and Regulations (R&R). so you should be aware there is a procedure to do so.

Please know also there are just a handful of legal firms that put together these R&R, i.e. the R&R are usually generic and not specific for your park. For example in one park, the R&R says you must shower before using the pool; however there are no showers in the park.

This is the procedure. After giving all residents a copy of the new R&R, the park must notify all residents of a meeting where they can ask questions. Residents DO NOT have legal rights to force a park owner to change any R&R.

Parks will often ask you to sign the new R&R. By doing so, you are agreeing to every item and the R&R becomes effective the day you sign. If you go to court for some reason and the R&R are involved, the park may well show the signed copy where you agreed to abide by all R&R.

We suggest you do not sign new R&R and the park can not force you to sign. If you don't sign, the new R&R become effective six months from the time of the meeting.

Anything in the R&R that is counter to the Mobilehome Residency Law is void, i.e. the park can not enforce it.

## NEW RULES GIVEN "ON-THE FLY"

Parks often give new rules or regulations on-the-fly, i.e. in the monthly newsletter. Our understanding is these are null

and void, i.e. the park can not enforce them because the park did not go through the formal process as discussed above. You should let the park know this fact.

## HOW TO FORM AN HOA

Mobilehome Magazine recommends you form a Home Owners Association (HOA) in your park. Here are some suggestions:

- a. You need a core leadership group, made up of 3-4 park residents. Volunteers should have a basic understanding of the MRL, should be open and willing to learn, and should be motivated by service rather than ego. Egos have NO place in advocacy.
- b. The group need not be formal, i.e. incorporated with the California Secretary of State. We believe simple is better and you can focus on issues rather than protocol.
- c. Include all park residents in your meetings and information distribution. You can distribute Mobilehome Magazine once a month with an insert about HOA developments.
- d. If you live in a large park, it is helpful to have "block captains" so any flier/magazine distribution work is a team effort.
- e. Be an open group. Welcome suggestions and comments.
- f. If you have a manager that is an issue, you can have the first series of meetings in a residents home, rather than in the clubhouse.
- g. Order an instructional manual from Mobilehome Magazine. We have "how to" guides from two different state-wide organizations - Utah and Minnesota.
- h. Always have an agenda for meetings.
- i. Keep control of meetings. No one likes a meeting where residents are shouting at one another. One way of keeping control is the use of question cards, written by residents, and submitted to the front table.
- j. Have specific goals.
- k. Use Mobilehome Magazine. We will help.

## COMMUNICATION WITH MANAGEMENT

We suggest any communication with management be in writing. Give one copy to management (with a witness if possible) and keep one copy for yourself. This provides you a paper trail just in case you go to court. You can also mail a document to management using the "Proof of Service" form found in MHMag -

## WHEN IS RENT LATE?

Rent is late the 6th day after it is due. That means if your rent is due on the 1st of the month, you can pay through the 6th. It is late on the 7th.

# This and That

## MHMag REACHES OUT TO MANAGERS

Recently we mailed MHMag to managers in areas where we do not yet distribute the magazine. Our hope was that they might like the magazine for the residents in their park.

## WHO RECEIVED MHMAG?

Orange County managers received 167 magazines, i.e. we reached 167 parks in Orange County that do not receive the magazine.

In addition, the following area park managers received the magazine directly by mail: San Jose 48, Sacramento 38, North San Diego County 39, Hemet 37, North Bay 11, and Hayward 9. The total was 350 magazines.

We at MHMag were optimistic. We would have loved to hear from managers wanting the magazine for their park, and why not! We have had managers call us for advice because we are very accessible, more so than their park attorney. Also managers have ordered our FAQ Handbook for all their homeowners.

## WHAT WAS THE OUTCOME?

We wish we had better news, but NOT ONE manager contacted us about the magazine. NOT ONE! This was very disappointing, but perhaps not unexpected. We do have good news however. A few managers are accepting boxes of magazines and some are even distributing them in their parks. Thank you! We feel everyone can benefit from the magazine.

-----

## MOBILEHOME MAGAZINE EXPANDS DISTRIBUTION

As indicated in last month's issue, residents in many San Jose parks will receive MHMag beginning December, thanks to the help of residents in Winchester Ranch. They are fighting to keep their park and are organizing other parks in San Jose to stand up and fight take-overs by developers. We applaud their efforts and will do our part to help them get the word out.

Beginning January 2014 we hope to bring back the California edition for parks not in local areas. That means any park in California will be able to get MHMag.

## INDIVIDUALS WITH SERIOUS PROBLEMS

Several times a month MHMag gets a letter, call or email from individuals with various problems, usually serious problems. They ask us for a name of an attorney in their area, perhaps someone who will represent them Pro Bono. Or they ask us for advice.

Our heart goes out to those folks, but, unfortunately, we do not have the time or resources to adequately handle

requests. We do not have a list of attorneys that will help you Pro Bono.

So should you contact us with your problems? Absolutely. We absolutely want to know about what issues you are experiencing, issues like interference of sales, harassment, intimidation, and other violations of the civil code. However, if you ask us for a solution, don't expect we will give you one that doesn't require your blood, sweat and tears. Unfortunately when someone calls, it may be too late and many issues must be resolved in the courts.

You must keep in mind, our focus is getting information out to as many mobilehome owners as possible. That must remain our focus.

## MHMag WEBSITE

Every magazine published by MHMag is displayed on our website at [www.mobilehomemagazine.org](http://www.mobilehomemagazine.org). This month we have separated magazines into areas: North Bay, Orange County, North San Diego County and San Diego. Now you can read all magazines in any area. Content varies from one area to another, so if you currently get the North Bay issue, you may find some interesting information by browsing magazines for other areas.

**Advertisers:** Now advertisers can get a FREE Business Directory listing simply by completing the form on the website.

**Want MHMag by email?** If you are a resident in a park that does not currently receive MHMag, you can simply send an email to "fawodley@yahoo.com" to be put on our email list.

## DOWNLOADS OF MHMAG AVAILABLE

We are excited to announce that you can download every magazine, every page or just the page or two you want. Go to our website and look under "Downloads."

## LOOKING AHEAD IN 2014

We have high expectations for MHMag in 2014. In fact we are considering a name change, perhaps to a name like "Mobilehome Life" because we intend to publish other important information for you besides information about laws and issues with park managers and owners. Remember a few earlier magazines had a few pages about tips to improve your home. We might bring back that feature. Let us know what you think. After all this is YOUR MAGAZINE.

## HELP US WITH A NEW NAME

You can help us with our new name. Simply send us a note, call or email us your suggestion. If we use your name, we will send you a check for \$25 as our way of saying Thank You.



of a single-family dwelling rather than apartment living with neighbors over, under and adjacent to you. The third reason why these investments can be so attractive, Rolfe says, is that many of them are owned by people who are nearing retirement age or no longer want to keep the park in the family.

“There are about 50,000 parks in the U.S. and forty thousand of them are basically owned by moms and pops, many of whom don’t know what they are doing,” Rolfe says. “If you look at their financial statements—if they even have financial statements—they are often messed up. You can find many parks where the expenses are overinflated and the rent has not been raised in decades and is way behind the local market.

When you find a park where you can walk in and either easily cut costs or raise the rent, then you are looking at a great investment.”

Rolfe says the *pièce de résistance* for mobile home parks is that the land in many of the “mom and pop” parks is already paid off, and the sellers will hold the loan with only 10 or 20 percent down.

“When you already have the financing done by the seller, it allows you to avoid the whole banking nightmare,” Rolfe says. “Plus, sellers don’t require recourse, which means you have very little risk. If you hate it or if disaster strikes, you can just give the park back and walk away.

<http://wealthmagazine.com/2010/06/mobile-home-parks-gold-mines-or-money-pits/>

*Read the full article. Go online to our website.*

## **MOBILE HOME OWNERS FACE MORE THAN DOUBLE RENT INCREASE**

By Jane Northrop, Pacifica Tribune, 11/05/2013

The people who own their mobile homes at Pacific Skies Estates face a rent increase that would more than double their rent, in most cases.

Pacific Skies Estates at 1300 Palmetto Avenue has a total of 93 mobile homes, 78 are rented by the park and the remaining 15 are owned by individuals.

Because of a Pacifica rent control ordinance enacted in 1991 for those homeowners, the park owner must hold an administrative hearing through the city’s planning department to determine if the increase is justified. The request would raise the rent on 15 homeowners by \$1119.58 per space per month on top of the approximately \$800-\$1300 a month they are currently paying for a total of at least \$1900. Some of the homeowners, John Nardello, Carmen DelaBarre and Debra Mallan, who have been there for decades, said they could not afford such an increase. They are month to month tenants without a lease and therefore could face almost immediate eviction.

“It’s economic warfare,” said home owner Debra Mallan.

The park owner justifies the request for the increase based on costly improvements to the park, including a \$1.5 million

revetment, a new fence and landscaping and plans to upgrade all the utilities in the park, beginning with the sewer work going on now.

[http://www.mercurynews.com/pacifica/ci\\_24461379/mobile-home-owners-face-more-than-double-rent](http://www.mercurynews.com/pacifica/ci_24461379/mobile-home-owners-face-more-than-double-rent)

*Read the full article. Go online to our website.*

## **ARROYO GRANDE MOBILE HOME PARK RESIDENTS FIGHT CONVERSION**

Posted: Nov 05, 2013, By Keith Carls

ARROYO GRANDE - Jeff and Cathy McAlister have called their spectacular view of the Pismo Coastline home for the past several years.

But now the McAlisters, and their neighbors in the Mesa Dunes Mobile Home Park on Highway One in Arroyo Grande face an uncertain future.

Park owners have informed the residents they are seeking a conversion from space rentals to resident-owned lots.

“Today, we don’t know how much our lot price is going to be”, Cathy McAlister says, “we’ve been asked to commit to be either in favor of conversion or against.”

As with most mobile home parks, the McAlisters own the mobile home they live in but rent the lot on which it sits.

They claim the planned conversion is fueling a selling spree by neighbors in the park fearing inflated lot prices will devalue their mobile homes.

“If we can’t afford the lot, we will go to sell the house”, Jeff McAlister says, “the people that buy the house, buy the lot you’re looking at the price of the house at \$150,000, and \$250,000 for the lot, that’s \$400,000, you can’t sell a mobile home in this area for \$400,000.”

The McAlisters are calling on a new survey park residents and fair appraisal of lot values saying they and others could find themselves priced out of what they thought would be home for the rest of their lives.

“It is affordable housing in this community, to give all ages, or low income, rent control”, Jeff McAlister says, “people who are on fixed incomes, an opportunity to live in a place with the amenities here locally, this is their castle.”

Effective Jan. 1, 2014, California Senate Bill 510 authorizes local governments to disapprove of conversion of mobile home parks to resident ownership if the required survey of park residents does not show a majority of them support the conversion.

<http://www.kcoy.com/story/23887319/mobile-home-park-residents-fight-conversion>



## Más allá de Fear and Loathing: codicia absoluta cuestionada por Acción Legal--segunda parte

El mes pasado la situación de ser sometido a Alquileres exorbitantes y una estructura de aumento de alquiler inasequible en Linda Vista Village MHP (LVVMHP) en San Diego fue presentada en esta revista “un cuento de Unmitigated avaricia, miedo y odio en el paraíso--parte uno.”

La primera parte describe las medidas adoptadas por la Asociación de propietarios de San Diego LVV (LVVSDHOA) para establecer un diálogo significativo con nuestro casero para cambiar esta situación extremadamente perjudicial. A pesar de nuestros mejores esfuerzos para negociar una solución amistosa, hemos sido rechazados a cada paso por una empresa que ha elegido en su lugar para participar en las prácticas de negocios sin escrúpulos — de ganancias obscenas por encima de todo. Esto a pesar del hecho que LVV fue establecida como una comunidad de viviendas asequibles para familias y personas de bajos ingresos.

Con la espalda contra la pared los residentes tenían más remedio que emprender acciones legales. Era eso o enfrentar cierto económico desalojo, tarde o temprano. La segunda parte de nuestra historia ahora continúa con un Resumen de las acciones legales emprendidas por la LVVSDHOA en nombre de los residentes de LVV. Es proporcionado por nuestro abogado, Peter Zamoyski, Esq. de Tatro & Zamoyski, LLP, una firma de abogados con amplia experiencia en litigios de Parque de casas móviles. El LVVSDHOA retuvo el Sr. Zamoyski y su firma en noviembre de 2012.

(Del Sr. Zamoyski): nuestro bufete aprendió a finales de 2012 que desde 1980, el parque propietarios y operadores del parque de casas móviles de Linda Vista Village estaban recogiendo Alquileres de propietarios y residentes en virtud de un contrato

de arrendamiento maestro es nula porque viola la Constitución de la ciudad de San Diego. Estatuto de la ciudad es similar a la Constitución de la ciudad. Nuestro bufete de abogados presentó una demanda colectiva contra el propietario del parque y el terrateniente — la ciudad de San Diego — buscando una determinación judicial que es nulo el contrato maestro. ¿Por qué buscamos conseguir ese contrato maestro desgarrado y apartar? Debido a los daños que está causando a los propietarios de viviendas — obligatorio *mínimo* 5% anual Alquiler aumenta independientemente de la inflación real. Por ejemplo, el año pasado alquiler subió 5% automáticamente aunque la inflación aumentó menos del 1%.

Entonces, cada año, bajo el contrato maestro constitucionalmente válido, dueño del parque ha planteado espacio de alquiler a los propietarios, muchos de los cuales son jubilados con ingresos fijos. Y año tras año, esos aumentos del 5% han sido compuestos y paseos en globo aerostático fuera de control. Hoy en día, alquiler de espacio es ahora tan lejos sobretodo aplicable del costo de vida índices de inflación que muchos propietarios ya han sido constructivamente desalojado del parque. Nuestro experto economista estima que en los últimos 5 años, el aumento del alquiler 5% obligatorio ha costado cada propietario más de \$19.500 en extra Alquiler!

Anteriores en 2013, un juez de la Corte Superior de San Diego estuvo de acuerdo con nuestra posición jurídica y concedió nuestra solicitud de una orden de restricción temporal, que impidió que el aumento del alquiler anual de entrar en efecto. Pero los acusados convencieron a un juez diferente que hacer exactamente lo opuesto a finales de julio. Obviamente, nos sentimos muy, pero muy fuertemente que se ha producido una

# There Are Some Good & Fair Managers

Regarding your article “Park Managers Friend or Foe” in the Sept. 2013 MHMag. I would like to go on record to say that while it is true some managers take their power to the extreme. I know there are many who DO NOT.

In Chula Vista we have over 30 parks of all shapes and sizes with a gamut of management styles to match. In our park, Otay Lakes Lodge, we have been fortunate to have the same good and fair managers of 15 years. Our residents have always been treated with respect, compassion and rationality.

Let's be honest, sometimes managers have to do things that cannot always please everyone. Remember, it is their livelihood and they have to answer to off-site property managing firms and park owners.

I am very pleased and proud that at the 2011 Convention, our park was acknowledged by GSMOL as one of the 3 top parks in California! We submitted an application that had in-depth questions as to management, amenities, condition, maintenance, appearance and friendliness, including photos. The applications were on display for viewing by all Convention attendees. The award is now proudly displayed in the manager's office for everyone to see!

I'm sure there are other parks, with outstanding managers, that could qualify for this award. Are you proud of your managers and park? If so, let Mobilehome Magazine and others know about it.

Penny Vaughn, Otay Lakes Lodge, Chula Vista,

grave injusticia. Así que a partir de septiembre, con el alto de pie LVVSDHOA con nosotros, hemos salido adelante y continuó la lucha hasta el Tribunal de apelación. Planeamos tener un nuevo sitio web arriba y corriendo dedicado a este caso — y Parque de casas móviles casos generalmente — a mediados de diciembre. El sitio, [www.californiamobilehomeattorneys.com](http://www.californiamobilehomeattorneys.com), tendrá actualizaciones de casos, documentos importantes, escritos legales y otra información para todos puedan conocer sus derechos legales y seguir a lo largo de este caso se mueve a través de la corte de Apelaciones. No podríamos estar más orgullosos y honrada de representar a la buena gente de casas móviles de la Linda Vista Village del parque y pelea la buena batalla para ellos!

Tras la sentencia del juez de la Corte Superior en julio, la vida continuó para los residentes de LVVMHP bastante tanto como lo había hecho durante los últimos dos años. Gestión in situ sólo era disponibles 20 horas a la semana para los residentes y cerró la oficina del parque varias veces sobre el resto del verano y en otoño, dejando el parque sin supervisión, sin forma de contactar con ellos aparte de dejar un mensaje en el contestador de la oficina.

En agosto, un proyecto de seguridad que LVVSDHOA diseñado--y que la gerencia acordaron emprender--que implica la colocación de las señales de alto, las señales de límite de velocidad y líneas de límite dentro del parque fue iniciado y luego abruptamente detenido, sin motivo aparente. Al ser cuestionada sobre el paro, gestión in situ explicó que no había dinero en el presupuesto anual para completar el trabajo. Cuando se le preguntó por qué no había dinero en un presupuesto que comenzó el 1 de julio concernirá – excepto hombres apenas un mes antes, el gerente respondió que se había tomado dinero del presupuesto de sitio para pagar la “demanda”. Al escuchar esto, Jayne Henn, el Presidente de la LVVSDHOA, contactó a Gerente Regional de inspirar a las comunidades para la clarificación. No en vano, trabajar en el proyecto de seguridad reanudado poco después

(pero todavía tiene que ser completado a partir de esta fecha de publicación). Lo anterior es sólo un ejemplo de las inconsistencias y consternación resultante que han puesto de manifiesto con las interacciones de gestión in situ.

En lo que respecta a la demanda, el LVVSDHOA es optimista sobre las perspectivas de prevalecer en la 4th Distrito de Apelaciones para corregir este error atroz, sin importar cuánto tarda. Se ha convertido en una prueba de nuestra determinación y resolver y todo lo que tenemos para un resultado exitoso quitaré. Tan pronto como tengamos más que contar sobre nuestra acción legal, la próxima entrega de nuestra historia será próximamente, y esperamos que en los próximos meses a las noticias de relé de abundante “sol” a LVV en la forma de justicia finalmente prevalece. Si éxito, nosotros cosechar los beneficios de la realización de nuestro sueño--una vez más que reside en una comunidad económica y disfrutar de un retorno a la vida en el paraíso.

Entretanto, si cualquier lector se encuentra frente a una situación similar no renunciar a los intereses adinerados. El LVVSDHOA ha encontrado que paga los dividendos para organizar, mantener un fuerte HOA, investigar los temas, subcomités de forma, participar a residentes, obtener asesoría legal de abogados con éxito litigios MHP, recaudar fondos, póngase en contacto con los funcionarios públicos electos, red con otros HOAs MHP y mantener viva la esperanza. Toma tiempo, pero el esfuerzo puede ser vale la pena. Y no te desespere — pueden superar las injusticias con dedicación y perseverancia.

< END >

Artículo de Skip Shaputnic, dirección de correo electrónico: [skipthearch@sbcglobal.net](mailto:skipthearch@sbcglobal.net)

Resumen de acciones legales por Peter Zamoyski, Esq. de Tatro & Zamoyski, LLP, dirección de correo electrónico: [info@TatroZamoyski.com](mailto:info@TatroZamoyski.com)

# A Potluck & A Tribute

Terry's Mobilehome Park in Chula Vista held a pot-luck for homeowners from Terry's and neighboring parks. Several park leaders showed up.

As per Bill Schlegel, HOA President, the music at our "Thanksgiving" party was furnished by a very popular Friday night duo from a well known National City restaurant, Cafe LaMaze. The combo's name is "Take Two". The cafe has been around for over 70 years and was oft visited by the Hollywood's elite going to the dog races in Tijuana and the horse races at the Del Mar fair.

"Take Two" is Bruce Robbins and Mark Hellmann. They played "I'm proud to be an American" by Lee Greenwood as a

tribute to the Marine Corps Birthday (10th) and Veterans Day (11th). We were honored to have a young Marine just back from Afghanistan, at our party: Marine Sergeant Jesse Roberts. He is the grandson of Jean and Ray Voller who are residents of "Our Town", Terry's Park.

Along with the cheers, & our attempts to sing-a-long with the song, there were a few tears, too. I spoke to the "band guys" afterwards, and this little, but interesting, "side light" came out: Bruce is a Viet Nam vet, himself! Mark, born in Scotland, moved to Canada, and eventually became a US Citizen, had an especially hard time singing it. If you check the photo you will see he was joined by one of our "rowdies" with gusto.



Photos Top: Tribute to Marine Sergeant Jesse Roberts with his grandparents Jean and Ray Voller who are residents of "Our Town", Terry's Park.

Photo Bottom: Entertainment furnished by the famous "Take Two" combo: Bruce Robbins and Mark Hellmann.

Photo Above: Front couples are Jim and Martha Matney (Chula Vista Mobile Home Park) and Richard and Susan McClure of Grenada. Backing them up are (L-R) Skip Shaputnic and John Henn Linda Vista Village Mobile Home Park and Ron Conner, Cabrillo Mobile Home Park. Happy "helping hands" distributing Mobilehome Magazine in South San Diego County.

Photos courtesy of Bill Schlegel

# Free Advertising

Yes, you read correctly. For a limited time Mobilehome Magazine is offering FREE ADVERTISING to any local business that serves mobilehome owners. Whether you are a real estate agent, plumber, painter, handyman, contractor, dentist, doctor, pharmacist, grocery store, auto mechanic, or whatever. You can get your free ad simply by sending us your business cards (2). Mail to P.O. Box 3774, Chatsworth, CA. 91313. Then look for your ad in the next MHMag.

## WHY ARE WE OFFERING FREE ADVERTISING?

We know our readers want to see local business in our magazine, especially those businesses used by their friends and neighbors. And we want to introduce Mobilehome Magazine to the local business community. This is our way of saying "Hi, we now reach 5,000 households in your area and you should think about advertising in our magazine."

## SEND US BUSINESS CARDS

Often times you get business cards from local businesses you use and trust. We want to reward these businesses by giving them a free ad in the magazine. We ask you to mail us their business cards, we will contact them and if they say okay, we'll give them the free ad. Also we see business cards on a bulletin board in clubhouses. You can send us those cards also.

## WIN-WIN-WIN

Everyone wins. The local business wins by getting a free ad, our readers win by seeing local businesses others know

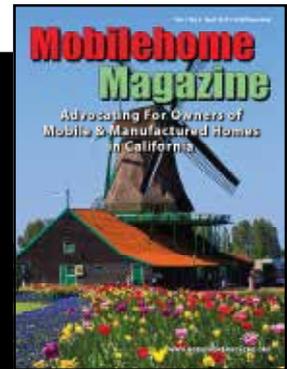
and trust and MHMag wins when businesses know about the benefits of advertising in our magazine.

## FREE ADVERTISING!

Do you serve mobile/manufactured homeowners? Are you a real estate agent, plumber, painter, handyman, or contractor?

Do you provide goods or services to seniors? Do you target mobilehome owners with your advertising? Our rates are the lowest in California? About 70% lower than a post card. Try Us!

Send your business card to  
Mobilehome Magazine  
P.O. Box 3774  
Chatsworth, CA 91313  
or email to  
[frank@mobilehomemagazine.org](mailto:frank@mobilehomemagazine.org)  
and we will give you one  
free ad in the magazine.  
No obligation.



Continued from page 5.

Since our channels for reacting are so limited, and unproductive, we need to find other ways to get help. Being proactive means more work, but no one else is going to help us if we do not help ourselves first. How do we do that? I have some ideas, which may seem cockamamie to some of you. I would also like to hear any ideas you may have as well.

We should also start pushing for legislation to require minimal training for Park managers. I believe homeowners in the State of Washington are advocating for this.

I also read somewhere that legislation is being proposed to grant Manufactured Home owners the same property rights as other real property owners. Financing and other issues need to conform as well. We have virtually no property rights, yet our collective investments in our home equals or exceeds the investments of the Park Owner. We can change things, but we need unity that gives us numbers because as individuals we have little or no power.

There are surely other ideas that could help us attain our

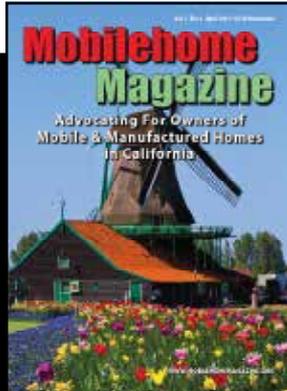
rightful place in the scheme of things. This is a feeble attempt to stir the pot, but it will take an effort by many homeowners to get the ball rolling. I hope there are hundreds or thousands of you willing to step up and make the effort to improve our lives. We need to use every vehicle available to us in our efforts and leave no stone unturned as we fight for rights, and a little respect. Article by Lloyd Rochambeau, San Marcos, CA

The advertisement for Weibel Insurance Agency, Inc. is divided into three main sections. On the left, there is a graphic of the state of California with a large blue circle containing a white letter 'W' overlaid on it. Below this graphic is a photograph of a modern, single-story house. In the center, the text reads "Specializing in manufactured homes" above the company name "WEIBEL INSURANCE AGENCY, INC." in a bold, serif font. To the right of the company name is a professional headshot of Scott Wilson, a man in a suit and tie. Below the headshot, his name "Scott Wilson" is written, followed by "Insurance Agent" and "Lic. #OC53493". At the bottom of the advertisement, contact information is listed: "P.O. Box 335, Oakdale, CA 95361", "1-800-653-5565", "(209) 848-3600", "Fax (209) 848-3656", and "scott@weibelinsurance.com".

# FREE ADVERTISING!

Do you serve mobile/manufactured homeowners? Are you a real estate agent, plumber, painter, handyman, or contractor?

Do you provide goods or services to seniors? Do you target mobilehome owners with your advertising? Our rates are the lowest in California? About 70% lower than a post card. Try Us!



Send your business card to

Mobilehome Magazine

P.O. Box 3774

Chatsworth, CA 91313

or email to

[frank@mobilehomemagazine.org](mailto:frank@mobilehomemagazine.org)

and we will give you one free ad in the magazine.

No obligation.



## INVEST IN PEACE AND QUIET

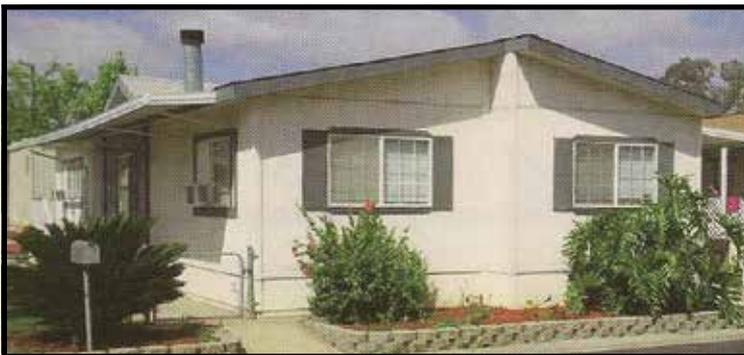
- Eliminate unwanted noise inside and outside of your house
- Make your home more energy-efficient
- Take advantage of our top-of-the-line soundproofing materials and large on-hand inventory

### SUPER SOUNDPROOFING

455 East Carmel Street, San Marcos, CA 92078

[sales@soundproofing.org](mailto:sales@soundproofing.org), [www.soundproofing.org](http://www.soundproofing.org)

**TOLL-FREE: (888) 942-7723**



## Thinking of Selling?

We are Mobile/Manufactured Home Experts. We have specialized financing for our buyers. We will make sure the entire selling process runs smoothly and professionally.

**The Fall selling season is hot!  
Don't miss out!**



# Mobile Home Connection

## 619-596-0333

Open 7 days a week

10769 Woodside Avenue, #102 • Santee 92071

Visit our website

[www.mobilehomeconnection.com](http://www.mobilehomeconnection.com)

**Put our team  
in your corner!**



# Order Form for FAQ Handbook

The FAQ Handbook, described on the previous page is a "must have." Ordering is simple. Just fill out the form below and send it with a check made out to "Mobilehome Magazine." We will mail your Handbook within 24 hours of receipt of your order.

## SUPPORT MHMAG

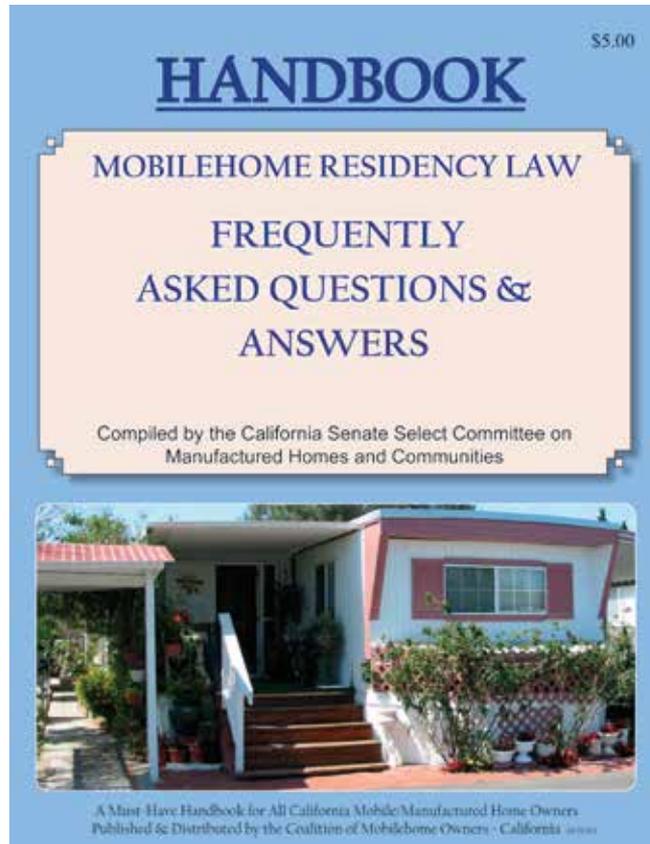
There are several ways you can support Mobilehome Magazine.

### a. Distribute in your park.

It is a big help when you volunteer to distribute MHMag in your park. Remember the law allows the distribution of the magazine in your park, but only by a park resident. We will pay anyone volunteering to distribute in their park 5 cents per copy.

### b. Write an article.

Remember, this is your magazine. Please step up and write an article of interest to other mobilehome owners - what's happening in your park, successes you may have



had, etc.

**c. Please donate.** We publish Mobilehome Magazine on a "shoestring" budget. To date we have distributed 170,000 magazines. We appreciate any donations you might send our way and please know 100% of all donations go to support our efforts to educate and inform California mobilehome owners.

**d. Send us your email address.** We soon will have an email network in California to link residents.

**e. Email or write us.** Tell us how we can improve MHMag. What kind of articles would you like to see? And we appreciate your feedback.

**f. Above all, please read Mobilehome Magazine and educate yourself.** You need to know the basics and where to

go to get assistance. We will continue providing you up to date, accurate information.

**THANK YOU FOR YOUR SUPPORT!**

## Order / Donation Form (PLEASE PRINT)

NAME: \_\_\_\_\_ Date \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

SPACE # \_\_\_\_\_ CITY: \_\_\_\_\_ STATE: CA. ZIP: \_\_\_\_\_

PARK NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

- I'll deliver magazines in my park. I need \_\_\_\_\_ magazines.
- Donation Amount: \$ \_\_\_\_\_
- FAQ Handbook: \$6.00 (delivered to you by first class mail)

**Thank You! Your donation helps us continue our work!**

**INCLUDE CHECK OR MONEY ORDER PAYABLE TO "Mobilehome Magazine"**

**MAIL TO: Mobilehome Magazine, P.O. BOX 3774, CHATSWORTH, CA. 91313-3774**

**THANK YOU FOR SUPPORTING MOBILEHOME MAGAZINE**

12/13

# MOBILE HOME INSURANCE *Low RATES!* LOCAL SERVICE!

VISA  
MASTERCARD  
DISCOVER  
PAYMENT PLANS

*Se Habla Espanol!*

**DISCOUNT for Combining  
Mobile Home and AUTO  
Insurance!**

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> Fire             | <input type="checkbox"/> Replacement Cost Mobile Home |   |
| <input type="checkbox"/> Wind             | <input type="checkbox"/> Replacement Cost Contents    |   |
| <input type="checkbox"/> Liability        | <input type="checkbox"/> Falling Objects              | <input type="checkbox"/> Workers' Comp. |
| <input type="checkbox"/> Tornado          | <input type="checkbox"/> Lightning                    | <input type="checkbox"/> Theft          |
| <input type="checkbox"/> Smoke Damage     | <input type="checkbox"/> Water Damage                 | <input type="checkbox"/> Explosion      |
| <input type="checkbox"/> Medical Payments | <input type="checkbox"/> Vandalism                    | <input type="checkbox"/> Hail           |

*Coverage available to \$400,000!*

## ***YOUR CHOICE:***

**NEW**  
**Low Cost**  
**FLOOD INSURANCE**

- **Replacement Cost Mobile Home**
- **Stated Value Coverage**
- **Cash Value Coverage**
- **Discounts for Home and AUTO**

*Hughes West-Brook is your Mobile Home Insurance Specialist.*

*With us, Mobilehome insurance isn't a sideline. It's all we do. Give us a call!*

## HUGHES WEST-BROOK

*Fountain Valley, California*

# (800) 660-0204

[www.hwbins.com](http://www.hwbins.com)

[sales@hwbins.com](mailto:sales@hwbins.com)

# HWB

Insuring your home for  
**40 Years**

**Family Owned Since 1973**